



STATE OF ALABAMA  
COUNTY OF SHELBY

April 27, 2021

### **SEALED BIDS AUDIO/VISUAL CATALOG E**

Sealed bids for **AUDIO/VISUAL CATALOG E** will be received in the office of the County Manager, Shelby County Administration Building, 200 West College Street, Room 123, Columbiana, Alabama 35051 until 3:00 p.m. on May 10, 2021 at which time bids will be publicly opened and read. The County Commission reserves the right to reject any or all bids and to waive informalities in awarding this bid to the lowest responsive bidder. Bidders are to state that bids submitted are firm and that no claims for errors will be made after bids are opened and subsequent thereof. Any entity of Shelby County Commission may purchase from this bid.

If you have any questions concerning this bid, please contact Jim Blair at [jblair@shelbal.com](mailto:jblair@shelbal.com).

### **GENERAL INFORMATION**

All bidders must use our form for submitting their bids. Bids must be submitted in triplicate. All bids must be sealed and marked in the lower left hand corner "**BID – AUDIO/VISUAL CATALOG E**" with opening date and time. Late bids will not be opened.

Records showing successful bidder(s) and prices quoted will be placed on file and may be examined upon request. If contract is awarded to someone other than lowest bidder, a note of explanation will appear in the bid file and Commission Minutes.

Use of trade names and numbers shall be interpreted as establishing a standard of quality and shall not be construed as limiting competition.

Any entity of Shelby County Commission, Shelby County Board of Education or any municipality within Shelby County upon agreement and approval of both parties may purchase from this bid.

The County may cancel this contract at any time for any reason, provided a thirty day written notice is given.

**Shelby County requires a purchase order for all purchases/services. Copies of purchase order shall be required by vendor for orders to be processed and invoices paid.**

### **DISQUALIFICATION OF BIDS**

Bids may be disqualified before award of the contract for any of the following:

- A. Failure to mark envelope as required;
- B. Failure to sign or notarize the bid document;
- C. Failure to include requested information or other details of the bid.

### **METHOD OF AWARD**

The award will be made to the lowest responsive bidder meeting specifications. It is not the policy of the Shelby County Commission to purchase on the basis of low bid only. Quality, conformity with specifications, purpose for which required, terms of delivery, and past service and experience are among the factors that may be considered in determining the responsive bidder.

The Shelby County Commission reserves the right to award separate contracts for each item, each product, or any combination of products if in the best interest of the Shelby County Commission. Shelby County Commission reserves the right to reject all bids.

No bid may be withdrawn after the scheduled closing time for the receipt of bids for a period of sixty (60) days.

**Prices must be valid for a period of one (1) year from date of bid award. This contract may be renewed for up to three (3) years from the initial award date upon the agreement of both parties.**

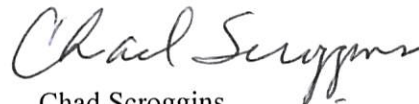
### **IMMIGRATION LAW**

By signing this contract, the contracting parties affirm, for the duration of the agreement, that they will not violate federal immigration law or knowingly employ, hire for employment, or continue to employ an unauthorized alien within the State of Alabama. Furthermore, a contracting party found to be in violation of this provision shall be deemed in breach of the agreement and shall be responsible for all damages resulting therefrom.

### **OPEN TRADE**

By signing this contract, vendor agrees that it is not currently engaged in, nor will it engage in, any boycott of a person or entity based in or doing business with a jurisdiction with which the State of Alabama can enjoy open trade.

**Please provide your bid response in triplicate, one original and two copies.**



Chad Scroggins  
County Manager

## **Audio/Visual Catalog E**

### ***1.0) Bid Purpose***

Shelby County is issuing this bid in order to purchase a wide array of AV hardware and software that is compatible with infrastructure currently in production in Shelby County. Shelby County supports the majority of its AV infrastructure in-house. As such, Shelby County is seeking a catalog supplier of AV products to provide direct shipments to the County as well as participating partnering agencies within Shelby County. The bidder selected must offer a wide variety of AV products that are compatible with County needs including audio switches, amplifiers, microphones, speakers, projectors, digital power stations, other AV related hardware. Bidder must be able to supply specific make and models of items in section 3 without substitutes as these are standard items in production with significant amount of in-house knowledge accumulated toward support thereof.

### ***2.0) Requirements***

2.1. Vendor shall maintain a broad based AV line of inventory in all the commodity categories listed in Section 3 below.

2.2 Bid pricing is to be established as a ceiling price. At no time may the bid products be offered pursuant to this Contract at prices above this ceiling price without approval by County. Prices may be reduced to meet the specific needs of the County or participating agency.

2.3 Hot List pricing may also be used to discount and liquidate close-out and discontinued products as long as those close-out and discontinued items are clearly labeled as such.

2.4 New listings into the catalog may be submitted throughout the term of the Contract. Vendor reserves the right to review subsequent catalog offerings to determine if the represented products reflect the contracted products and equipment. Each new listing may have the effect of adding new product offerings and deleting products no longer carried by the Vendor. New optional accessories for equipment may be added to the Contract at the time they become available.

2.5. All products sold by the bidder must be new. Products that have a 30/60/90 day money back guarantee should be clearly identified.

2.6. The vendor agrees that full refund, credit, or exchange will be granted to any defective-on arrival (DOA) merchandise, if reported within thirty (30) days of receipt of the order.

2.7. Due to the nature of direct mail-order business, Shelby County will require a single contact for problem solving. The bidder agrees to assign a senior-level employee (one authorized to make decisions) to the account. This employee must have working knowledge of the contract.

2.8. Shipping charges must be clearly identified in the bid.

2.9. Sales and other taxes, where applicable, shall not be included in the prices quoted. Vendor may charge state and local sales and other taxes on items for which a valid tax exemption certification has not been provided.



### ***3.0) Specifications***

Indicate in Appendix 1 if items are offered within catalog bid proposed and the unit cost. Responder shall submit both a paper and electronic copy of Appendix 1.

### ***4.0) Bid Submission:***

County is seeking a catalog based price schedule. Bidders shall provide access to a price schedule in the above format for all catalog items reflected in Section 3 above. Additional pricing and/or discounts should be reflected at the time of submission.

County reserves the right to purchase none, one or several of any items quoted based upon the bid unit prices. . It is not the intent of this bid to provide for all small purchases nor will this bid displace existing or future competitive bids and proposals for large or other specific categories of similar products.

The Bidder must submit no less than (3) three references from current clients. The County reserves the right to use itself as a reference and to solicit references from clients other than those listed.

### ***4.0) Evaluation Criteria:***

Evaluation will be based on the County's sole judgment of the quality and features of the services and hardware/software offered, support capabilities of the firm and unit prices. Given the vast size of the catalog, a core sample of key items may be compared to derive the most responsive bid.

## APPENDIX 1

APPENDIX 1

Hardware				In Catalog Y or N	Unit Price
Projectors					
Digital Projection	120-601	8500 Lumen Laser Projector - WUXGA			
Digital Projection	120-552	E-Vision LASER 5100			
Digital Projection	120-995	E-Vision 15000 WU			
Digital Projection	109-682	M-Vision 260 Series 260 Watt Lamp & Housing			
Digital Projection	111-150	M-Vision 320 Series 320 Watt Lamp & Housing			
Digital Projection	111-150	M-Vision 400 Series 400 Watt Lamp & Housing			
Digital Projection	116-380	E-Vision 600, 6000, 6500, 6800, 7000 Lamp & Housing			
Digital Projection	114-786	E-Vision 4500 Lamp & Housing			
Digital Projection	114-229	E-Vision 7500 Lamp & Housing			
Projector mounts					
Digital Projection	118-192	E-Vision LASER 6500, 8500, 9000, 9100, 10K, 13000, 15000, 4K & 11000-4K Ceiling Mount			
Digital Projection	118-392	E-Vision LASER 6500, 8500, 9000, 9100, 10K, 13000, 15,000, 4K & 11000-4K Rigging Frame			
Digital Projection	113-121	M-Vision LASER Adjustable Ceiling Mount			
Digital Projection	MVNEWRIG	M-Vision LASER Rigging Frame			
Digital Projection	MVNEWCASE	M-Vision LASER Shipping Case for Stagers			
Digital Projection	119-073	M-Vision LASER Stacking Kit			
CHIEF	CMA100W	CMA-100 COLUMN/FLAT CEILING MT			
CHIEF	CMA110W	CMA-110 FLAT CEILING PLATE WHITE			
CHIEF	CMA115	CMA-115 FLAT CEILING PLATE			
CHIEF	CMA160	INSTALLATION JOB BOX			
CHIEF	CMA395	ANGLED CEILING ADAPTER			
CHIEF	CMA480	BELOW CEILING ENCLOSURE			
CHIEF	CMA385	INTERNAL JOIST MOUNT			
Panasonic	ETPKA110H	Ceilling Mount (High) for PTAR100/PTAE7000			
Panasonic	ETPKA110S	Ceilling mount(Low)for PTAR100/PTAE7000			
Panasonic	ETPKR100H	High ceiling mount bracket for PTRZ470/PTRZ370 SERIES			
Panasonic	ETPKR100S	Low ceiling mount bracket for PTRZ470/PTRZ370 SERIES			
Wireless Video					
Barco	R9861510HNA	CS-100 Huddle Set CLICKSHARE			
Barco	R9861510NA	ClickShare CS-100 Set, one button included			
Barco	R9861512US	CX-20 ClickShare Conference Set TAA Compliant			
Barco	R9861520NA	Clickshare CSE-200 Set incl. Base Unit 2 Buttons			
Barco	R9861500D01	Clickshare Button			
Barco	R9861600D01C	CLICKSHARE BUTTON GEN4 SET compatible with CX ClickShare Sys			
DPS Unit					
(Digital Power Station)	Symetrix	80-0144	Radius NX 4x4		
	Symetrix	80-0115	Prism 8x8		
	Symetrix	80-0042	Jupiter 12		
	Symetrix	80-0185	xiO Bluetooth, White, US Standard		
	Symetrix	80-0185	xiO Bluetooth, White, US Standard		
	Symetrix	80-0185	xiO Bluetooth, White, US Standard		
	Symetrix	80-0119	Control Server (Includes 5 licenses of both SymVue & Mixer Apps)		
	Symetrix	80-0174	W1 Black, US Standard		
	Symetrix	80-0103	ARC-3 White		
	Symetrix	80-0155	ARC-2e Black		
Amplifiers					
Atlona	AT-GAIN-120	2 Channel 4 Ohm/8 Ohm/70V/100V 60W per channel Amplifier			
Atlona	AT-RON-444	4K HDR Four-Output HDMI Distribution Amplifier			
Atlona	AT-RON-448	Ultra High Data Rate 1x 8 HDMI Distribution Amplifier			
Atlona	AT-UHD-CAT-2	4K/UHD 1x2 HDMI to HDBaseT Distribution Amplifier			
Atlona	AT-PA100-G2	Stereo/Mono Audio Amplifier - 2 x 20W			
Atlona	AT-GAIN-120	2 Channel 4 Ohm/8 Ohm/70V/100V 60W per channel Amplifier			
Crown	CDI2X1200	2x1200 Power Amplifier			
Crown	CDI2X1200BL	1200 watts per channel 2 channel amplifier, 70/100V, 4/8 ohm			
Crown	CDI4X600	600 watts per channel 4 channel amplifier, 70/100V 4/8 ohm, digital			
Mixers					
Symetrix	80-0144	Radius NX 4x4 plus Radius NX AEC-1 Coprocessor			
Mackie	ProFX16v3	16 channel unpowered mixer (not rack mounted)			
NADY	RMX-6	6 channel rackmount microphone mixer			
Behringer	X2442USB	24 channel mixer (not rack mounted)			
Behringer	FBQ1502HD	Rackmount EQ 15 band			
Behringer	UMC1820	8 Channel Rackmount mixer			
Speakers					
JBL	8124	4-Pack 4" Ceiling Speaker w/Transformer, 70V/100V,			
JBL	8128	4-Pack 8" Ceiling Speaker w/Transformer, 70V/100V			
JBL	8138	4-Pack 8" Ceiling Speaker for Pre-Install Backcan			
JBLRES	C62P	Pair Ultra-Compact Mid/High Pendant with 2" Driver			
JBL	LCT 81C/T	Pair Low-Profile Lay-In 2'x 2' Ceiling Tile Speaker w/8" Driver			
JBL	LSR6332L	Linear Spatial Reference 3-Way Passive Monitor (Left)			
JBL	LSR6332R	Linear Spatial Reference 3-Way Passive Monitor (RIGHT)			

**Microphones**

Sennheiser	EW 100 G4-845-S-A1	Rugged All-in-one Wireless System for Singers and Presenters		
Sennheiser	EW 100 G4-ME2-A	Lavalier Set, Versatile Wireless Systems for Sing, Speak or Play Instruments		
Sennheiser	3-PACK e 835	Handheld Microphone set with (3) e 835 (Cardioid, Dynamic), (3) MZH 800 Clips and (3) Carrying Pouches (3.5 lbs)		
Sennheiser	ADN C1	Digital Chairperson Unit		
Sennheiser	ADN-D1	Digital Delegate Unit		
Sennheiser	ADN-W C1	Wireless Chairperson Unit Offers Excellent Speech Intelligibility and Ease of Use		
Sennheiser	ADN-W D1	Wireless Delegate Unit Offers Excellent Speech Intelligibility and Ease of Use		
Rode	TX-M2	Wireless Handheld Microphone		
Rode	RodeLink Kit	FM Digital Wireless audio system Voice presentation		
Rode	RodeLink Kit	FM Digital Wireless Filmmaker System		
Rode	TX-Belt	Beltpack Wireless Transmitter		

**Matrix Switchers**

Atlona	AT-HDR-H2H-44MA	4K/UHD HDR 4x4 HDMI Matrix Switcher		
Atlona	AT-HDR-H2H-88MA	8x8 4K/UHD HDMI Matrix Switcher		
Atlona	AT-UHD-CLSO-601	4K/UHD 6 Input Multi-Format Switcher with Mirrored HDMI and HDBaseT Out		
Atlona	AT-UHD-PRO3-1616M	4K/UHD 16x16 HDMI to HDBaseT Matrix Switch with PoE		
Atlona	AT-UHD-SW-51	4K/UHD 5 Input HDMI Switcher		

**Encoders**

Atlona	AT-OMNI-111	Single Channel OmniStream AVoIP Encoder		
Atlona	AT-OMNI-111-WP	Wall Plate Single Channel OmniStream AV over IP Encoder		
Atlona	AT-OMNI-112	Dual Channel OmniStream AVoIP Encoder		
Atlona	AT-OMNI-121	Single Channel OmniStream AVoIP Decoder		
Atlona	AT-OMNI-122	Dual Channel OmniStream AVoIP Decoder		
Atlona	AT-OMNI-232	Stereo OmniStream Dante Encoder/Decoder		

**Extender**

Atlona	AT-AVA-EX100CE-BP-KIT	Avance 4K/UHD extended distance HDMI Transmitter and Receiver Kit w/RS		
Atlona	AT-AVA-EX70-2PS-KIT	Avance 4K/UHD HDMI Transmitter and Receiver kit		
Atlona	AT-AVA-EX70C-BP-KIT	Avance 4K/UHD HDMI Transmitter and Receiver Kit w/RS-232 and IR pass		
Atlona	AT-DVI60SRS	Passive DVI Extender Kit Over Single Cat5/6/7		
Atlona	AT-HDR-EX-70-2PS	4K HDR HDMI Over HDBaseT TX/RX Kit		
Atlona	AT-HDVS-150-TX-PSK	Three-Input Switcher for HDMI and VGA Sources with HDBaseT Output		
Atlona	AT-IR-CS-RX	IR IR Receiver Cable for PoE Extenders		
Atlona	AT-IR-CS-TX	IR Emitter Cable for UHD-EX Extenders and UHD-PRO3 Matrixes		

**Touch Panels**

Atlona	AT-VTP-550-WH	Velocity 5.5" Touch Panel- White		
Atlona	AT-VTP-800-BL	Velocity 8" Touch Panel- Black		
Atlona	AT-VSP-800-BL	Velocity 8" Scheduling Touch Panel - Black		
Atlona	AT-VSP-800-WH	Velocity 8" Scheduling Touch Panel - White		
Atlona	AT-VTP-1000VL-BL	Velocity System 10" VESA Mount Touch Panel w/LED includes Wall mount kit		

The undersigned offers these price, terms, and delivery as per bid specifications.

Name of Company: \_\_\_\_\_

Signature: \_\_\_\_\_

Print: \_\_\_\_\_

Email: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: (include area code) \_\_\_\_\_

The \_\_\_\_ day of \_\_\_\_\_, 2021.

\_\_\_\_\_  
Notary Public  
My Commission Expires\_\_\_\_\_.