



August 10, 2012

**STATE OF ALABAMA
COUNTY OF SHELBY**

SEALED BIDS – P25 RADIO EQUIPMENT-CATALOG C

Shelby County is seeking bids for P25 RADIO EQUIPMENT – CATALOG C. All bids must include delivery to Columbiana. Bids will be received until 3:00 p.m., September 6, 2012, at the office of the County Manager, Shelby County Administration Building, 200 West College Street, Columbiana, Alabama 35051 (**MAILING ADDRESS: P. O. Box 467, Columbiana, AL 35051**) at which time bids will be opened publicly and read. The County Commission reserves the right to reject any or all bids and to waive informalities in awarding this bid to the lowest responsive bidder. Bidders are to state that bids submitted are firm and that no claims for errors will be made after bids are opened and subsequent thereof.

Any entity of Shelby County Commission may purchase from this bid. If you have any questions concerning bid specifications, please call Loren Russel at LRussell@shelbyal.com.

GENERAL INFORMATION

Bids shall not include sales tax.

All bids must be sealed and marked in the lower left-hand corner "**BIDS – P25 RADIO EQUIPMENT – CATALOG C**" with opening date and time. Late bids will not be opened. Bid price submitted shall include price "**DELIVERED**" (including surcharges, shipping charges, etc.)

Records showing successful bidder(s) and prices quoted will be placed on file and may be examined upon request. If contract is awarded to someone other than lowest bidder, a note of explanation will appear in the bid file and Commission Minutes.

Use of trade names and numbers shall be interpreted as establishing a standard of quality and shall not be construed as limiting competition.

DISQUALIFICATION OF BIDS

Bids may be disqualified before awarding of the contract for any of the following:

1. Failure to mark envelope as required.
2. Failure to sign or notarize the bid document.
3. Failure to include requested information for other details of the bid

WARNING: If mailing bid, please note the mailing address noted in the first paragraph of this letter. We will not be responsible for bids mailed to the physical address as there is no receptacle.

METHOD OF AWARD

The award will be made to the lowest responsive bidder meeting specifications. It is not the policy of the Shelby County Commission to purchase on the basis of low bid only. Quality, conformity with specifications, purpose for which required, terms of delivery, and past service and experience are among the factors that may be considered in determining the responsive bidder.

The Shelby County Commission reserves the right to award separate contracts for each item, each product, or any combination of products if in the best interest of the Shelby County Commission. Upon awarding of this contract and bid the Shelby County Commission receives the sole right to end said contract at their sole discretion.

CONTRACT PERIOD/PRICING

The period of this contract will be for one (1) year from date bid is awarded. This contract may be renewed for up to three (3) years from the initial award date upon the agreement of both parties.

Please include one original bid response and two copies in your submittal.

All awarded vendors must provide Immigration Law Compliance Documents found on the Shelby County website at www.shelbyal.com.



Alex Dudchok
County Manager

The undersigned offers these price, terms, and delivery as per bid specifications.

Name of Company: _____

Signature: _____

Print: _____

Email: _____

Address: _____

Phone: (include area code) _____

The ____ day of _____, 2012.

Notary Public

My Commission Expires _____.

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P25 Radio Equipment - Catalog C

1.0) Bid Purpose

Shelby County is issuing this bid in order to purchase a wide array of P25 digital trunked radio hardware that is compatible with equipment currently in deployment (Harris VHF Trunked P25 system) within Shelby County. Shelby County is seeking one or more catalog suppliers of technology products to provide direct shipments to the County as well as participating agencies within Shelby County. The bidder selected must have a wide variety of P25 radio products including portables, mobiles, base stations, and peripheral equipment.

2.0) Requirements

- 2.1. Vendor shall maintain a broad base of P25 Digital Trunked radio equipment inventory in all the categories listed in Section 3 below.
- 2.2 Bid pricing is to be established as a ceiling price. At no time may the bid products be offered pursuant to this Contract at prices above this ceiling price without approval by County. Prices may be reduced to meet the specific needs of the County or participating agency.
- 2.3 Hot List pricing may also be used to discount and liquidate close-out and discontinued products as long as those close-out and discontinued items are clearly labeled as such.
- 2.4 New listings into the catalog may be submitted throughout the term of the Contract. Vendor reserves the right to review subsequent catalog offerings to determine if the represented products reflect the contracted products and equipment. Each new listing may have the effect of adding new product offerings and deleting products no longer carried by the Vendor. New optional accessories for equipment may be added to the Contract at the time they become available.
- 2.5. All products sold by the bidder must be new or clearly labelled as refurbished/used. Products that have a money back guarantee warranty period should be clearly identified in the catalog.
- 2.6. The vendor agrees to denote manufacture and any extended warranty associated with each item bid.
- 2.7. Shipping charges must be clearly identified in the bid.
- 2.8. Sales and other taxes, where applicable, shall not be included in the prices quoted. Vendor may charge state and local sales and other taxes on items for which a valid tax exemption certification has not been provided.

3.0) Specifications

Indicate below if item categories are offered within catalog bid proposed.

Hardware Requirements (<i>items must be compatible with Harris VHF Trunked P25 system</i>)	In Catalog Y or N
3.1) P25 Digital Trunked Portable Two-way Radios, VHF, 136-174Mhz (High, Medium and Entry level device bids are desired)	

3.2) P25 Digital Trunked Mobile Two-way Radios, VHF, 136-174Mhz (High, Medium and Entry level device bids are desired)	
3.3) P25 Digital Trunked Base Station Two-way Radios, VHF, 136-174Mhz (High, Medium and Entry level device bids are desired)	
3.4) Peripherals and related optional equipment/features for the Portable, Mobile and Base Station Radios bid in the above sections.	

4.0) Bid Submission:

County is seeking a catalog based price schedule. Bidders shall provide access to a price schedule for all catalog items reflected in Section 3 above. This requirement can be achieved via online access to an established catalog containing the items requested or via an electronic PDF/Word listing. Additional pricing and/or quantity discounts should be reflected at the time of submission.

County reserves the right to purchase none, one or several of any items quoted based upon the bid unit prices.

The Bidder must submit no less than (3) three references from current clients. The County reserves the right to use itself as a reference and to solicit references from clients other than those listed.

Please refer any questions regarding this bid to LRussell@ShelbyAL.com

5.0) Evaluation Criteria:

Evaluation will be based on the County's sole judgment of the quality and features of the services and hardware offered, support capabilities of the firm and unit prices. Given the potential size of the catalog offering, a core sample of key items may be compared to derive the most responsive bid.