

RESOLUTION 2024-02-12-03

BE IT RESOLVED, that the Shelby County Commission hereby awards the bid for Aviation Fuels to lowest responsive bidder overall based on estimated annual purchase amounts, Epic Aviation, LLC as follows. The three supporting attachments are hereby included as part of this resolution.

Aviation Fuel for Resale at the Shelby County Airport Bid

	Epic Aviation, LLC	Campbell Oil Company	Titan Aviation Fuels	AvFuel Corporation
AV Gas AV Gas Price (per gallon) (Includes Platts Index, Differential, State and Federal Taxes, Freight and Markup as specified and submitted on the proposal form)	3.48077	4.13853	3.92514	3.70449
Jet A Jet A Price (per gallon) (Includes Platts Index, Differential, State and Federal Taxes, Freight and Markup as specified and submitted on the proposal form)	2.8767	2.9582	2.8575	2.8801

Said eBid #2023-12-11437 is located within the County Manager's office.

**Aviation Fuel for Resale at the Shelby County Airport Bid
AV Gas**

	Epic Fuels	Campbell Oil	Titan Aviation Fuels	AV Fuel Corporation
AV Gas				
Terminal Location to be Used	Baton Rouge, LA	Panama City	Memphis, TN	Baton Rouge, LA
Base AV Gas Price (per gallon)(Platts)	2.36258	2.39603	2.38945	2.36260
Base AV Gas Price (per gallon)(Differential)	0.0000	1.15431	1.03	0.5209
Federal Excise Tax (per gallon)	0.19300	0.19300	0.19300	0.19300
Federal Lust Tax (per gallon)	0.0010	0.0010	0.0010	0.0010
Alabama Excise Tax (per gallon)	0.0950	0.0950	0.0950	0.0950
Alabama Environmental Fee (per gallon)	0.01200	0.01200	0.01200	0.01200
Federal Oil Spill (per gallon)	0.002143	0.002143	0.002143	0.002143
Federal Super Fund Fee (per gallon)	0.00405	0.00405	0.00405	0.00405
Freight (per gallon)	0.231	0.231	0.1985	0.3638
Markup (per gallon)	0.58	0.05	0.00	0.15
Total Price of Above (per gallon)	3.48077	4.13853	3.92514	3.70449
Estimated 2024 Purchase Quantity (gallons)	125000	125000	125000	125000
Estimated 2024 AV Gas Purchase Value	\$435,096.00	\$517,316.63	\$490,642.88	\$463,061.63

Aviation Fuel for Resale at the Shelby County Airport Bid
Jet A

	Epic Fuels	Campbell Oil	Titan Aviation Fuels	AV Fuel Corporation
Jet A				
Terminal Location to be Used	Birmingham, AL	Birmingham, AL	Birmingham, AL	Tuscaloosa, AL
Base Jet A Price (per gallon)(Platts)	2.38648	2.41137	2.38648	2.38650
Base Jet A Price (per gallon)(Differential)	0.0000	0.145	0.10989	0.0259
Federal Excise Tax (per gallon)	0.24300	0.24300	0.24300	0.24300
Federal Lust Tax (per gallon)	0.0010	0.0010	0.0010	0.0010
Alabama Excise Tax (per gallon)	0.0350	0.0350	0.0350	0.0350
Alabama Environmental Fee (per gallon)	0.01200	0.01200	0.01200	0.01200
Federal Oil Spill (per gallon)	0.002143	0.002143	0.002143	0.002143
Federal Super Fund Fee (per gallon)	0.00405	0.00405	0.00405	0.00405
Freight (per gallon)	0.045	0.06468	0.0639	0.0955
Markup (per gallon)	0.148	0.04	0.00	0.08
Total Price of Above (per gallon)	2.8767	2.9582	2.8575	2.8801
Estimated 2024 Purchase Quantity (gallons)	100000	100000	100000	100000
Estimated 2024 Jet A Purchase Value	\$287,666.80	\$295,824.30	\$285,746.30	\$288,009.30
TOTAL ESTIMATED 2024 PURCHASE VALUE (AV Gas and Jet A)	\$722,762.80	\$813,140.93	\$776,389.18	\$751,070.93

Aviation Fuel for Resale at the Shelby County Airport Bid
Credit Card Processing

	Epic Fuels	Campbell Oil	Titan Aviation Fuels	AV Fuel Corporation
Payment Processing				
Qualified Visa	2.24%	2.15%	2.00%	2.28%
Qualified Mastercard	2.24%	2.15%	2.00%	2.28%
Unqualified Visa	2.24%	2.15%	2.00%	2.75%
Unqualified Mastercard	2.24%	2.15%	2.00%	2.75%
American Express	3.00%	3.35%	3.00%	3.35%
Discover	2.95%	3.00%	2.00%	3.00%
AVCARD	3.25%			2.25%
Voyager		2.75%		
Multi-Service	3.25%	3.25%	3.00%	3.00%
EPIC Card/Signature Card	0.00%		3.50%	
Government Air Card	4.50%			0.00%
Epic Contract Fuel	0.00%			
Avfuel Pro Card				0.00%
Avfuel Contract Fuel				0.00%
Avfuel Retail Card				2.10%
Cessna Contract Fuel				0.00%
Avcard		2.85%		2.25%
Titan Aviation Card			0.00%	
Titan Contract Fuel			0.00%	
Average Processing Fee	2.36%	2.64%	2.44%	1.86%
Additional Offered Amenities		Co-op Renewals - See Proposal	Titan Reward Points - See Proposal	Facility Improvement Grant - See Proposal