



**STATE OF ALABAMA  
COUNTY OF SHELBY**

**SEALED BIDS - CELLULAR/SOLAR FIXED MOUNT OUTDOOR CAMERA CATALOG**

Sealed bids for CELLULAR/SOLAR FIXED MOUNT OUTDOOR CAMERA CATALOG will be received in the office of the County Manager, Shelby County Administration Building, 200 West College Street-Room 123, Columbiana, Alabama 35051 until 2:00 P.M., January 30, 2024, at which time bids will be opened publicly and read. The County Commission reserves the right to reject any or all bids and to waive informalities in awarding this bid to the lowest responsive bidder. Bidders are to state that bids submitted are firm and that no claims for errors will be made after bids are opened and subsequent thereof. If you have any questions concerning bid specifications, please contact Phil Burns at [pburns@shelbyal.com](mailto:pburns@shelbyal.com).

**GENERAL INFORMATION**

All bidders **must** use our form for submitting their bid. All bids must be sealed and marked in the lower left-hand corner "**BIDS - CELLULAR/SOLAR FIXED MOUNT OUTDOOR CAMERA CATALOG**" with opening date and time. Late bids will not be opened. Bids will not include State Sales Tax or Federal Excise Tax.

Records showing successful bidder and prices quoted will be placed on file and may be examined upon request. If contract is awarded to someone other than lowest bidder, a note of explanation will appear in the bid file and Commission Minutes. Use of trade names and numbers shall be interpreted as establishing a standard of quality and shall not be construed as limiting competition.

**DISQUALIFICATION OF BIDS**

Bids may be disqualified before awarding of the contract for any of the following:

1. Failure to mark envelope as required.
2. Failure to sign or notarize the bid document.
3. Failure to include requested information, samples when specified or other details of the bid.

**METHOD OF AWARD**

The award will be made to the lowest responsible bidder meeting specifications for each item bid. It is not the policy of the Shelby County Commission to purchase on the basis of low bid only. Quality, conformity with specifications, purpose for which required, terms of delivery, and past service and experience are among the factors that may be considered in determining the responsive bidder.

The Shelby County Commission reserves the right to award separate contracts for each item, each product, or any combination of products if in the best interest of the Shelby County Commission. Upon awarding of this contract and bid the Shelby County Commission reserves the sole right to end said contract at their sole discretion.

**CONTRACT PERIOD/PRICING**

The period of this contract will be for one (1) year from date bid is awarded. This contract may be renewed for up to three (3) years from the initial award date upon the agreement of both parties.

**IMMIGRATION LAW**


By signing this contract, the contracting parties affirm, for the duration of the agreement, that they will not violate federal immigration law or knowingly employ, hire for employment, or continue to employ an unauthorized alien within the State of Alabama. Furthermore, a contracting party found to be in violation of this provision shall be deemed in breach of the agreement and shall be responsible for all damages resulting therefrom.

**OPEN TRADE**

By signing this contract, vendor agrees that it is not currently engaged in, nor will it engage in, any boycott of a person or entity based in or doing business with a jurisdiction with which the State of Alabama can enjoy open trade.

Please provide your bid response in triplicate, one original and two copies.

Bids will not include State Sales Tax or Federal Excise Tax.

  
Chad Scroggins  
County Manager

THE UNDERSIGNED OFFERS THESE PRICES, TERMS, AND DELIVERY AS PER BID SPECIFICATIONS:

NAME OF COMPANY: \_\_\_\_\_

BY (Please Print): \_\_\_\_\_

SIGNATURE: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

PHONE: \_\_\_\_\_

**BIDS SUBMITTED ARE FIRM AND NO CLAIMS FOR ERRORS WILL BE  
MADE AFTER BIDS ARE OPENED AND SUBSEQUENT THEREOF.**

Sworn to and subscribed before me this

the \_\_\_\_\_ day of \_\_\_\_\_, 2024.

\_\_\_\_\_  
Notary Public

My Commission Expires: \_\_\_\_\_

# **Cellular/Solar Fixed Mount Outdoor Camera Catalog**

## **1.0) Bid Purpose**

Shelby County is issuing this bid in order to purchase an array of cellular/solar powered outdoor rated cameras compatible with software currently in production with Shelby County.

## **2.0) Requirements**

2.1. Vendor shall maintain a line of cellular/solar powered outdoor rated camera inventory with minimum specifications listed in Section 3 below.

2.2. Bid pricing is to be established as a ceiling price. At no time may the bid products be offered pursuant to this Contract at prices above this ceiling price without approval by County.

2.3 New listings into the catalog may be submitted throughout the term of the bid. Vendor reserves the right to review subsequent catalog offerings to determine if the represented products reflect the contracted products and equipment. Each new listing may have the effect of adding new product offerings and deleting products no longer carried by the Vendor. New optional accessories for equipment may be added to the Contract at the time they become available.

2.4. All products sold by the bidder must be new. Products that have a 30/60/90 day money back guarantee should be clearly identified in the catalog.

2.5. The vendor agrees that full refund, credit, or exchange will be granted to any defective-on arrival (DOA) merchandise, if reported within thirty (30) days of receipt of the order.

2.6. Shipping charges must be clearly identified in the bid.

2.7. Sales and other taxes, where applicable, shall not be included in the prices quoted. Vendor may charge state and local sales and other taxes on items for which a valid tax exemption certification has not been provided.

## **3.0) Specifications**

**Indicate below if item categories are offered within catalog bid proposed.**

### **Cellular/Solar Powered Camera**

- 4 Megapixels HD image
- 4G LTE wireless, compatible with AT&T
- 195WH battery and 40W solar panel (adjustable)
- Power capable of 24 days in standby mode and 4 days in proactive mode
- Night color video with IR up to 100ft
- Human body detection by PIR sensor
- H.265 video compression
- Built-in Mic, speaker
- IP67 Outdoor rated
- Working temperature: -4°F to 113 °F with battery heater
- SIM card capable
- API/HTTP protocols for system integration

## **4.0) Bid Submission:**

County is seeking a catalog based price schedule. Bidders shall provide access to a price schedule

for all catalog items reflected in Section 3 above.

County reserves the right to purchase none, one or several of any items quoted based upon the bid unit prices. Quantity discounts can be denoted if applicable on volume tiers.

The Bidder must submit no less than (3) three references from current clients. The County reserves the right to use itself as a reference and to solicit references from clients other than those listed.

- a) Submitted pricing should include the form below and clearly state all one-time and reoccurring costs.

Category	Unit purchase
Camera Unit by model	
Mounts by model	
Cellular equipment	
Shipping	
Total equipment cost	
Annual Software Support Maintenance	
Annual Hardware Maintenance	

***4.0) Evaluation Criteria:***

Evaluation will be based on the County's sole judgment of the compatibility, quality and features of the services and hardware/software offered, support capabilities of the firm and unit prices. Given the vast size of the catalog, a core sample of key items may be compared to derive the most responsive bid.

Questions on this camera bid should be directed to:

Phil Burns

COO

Shelby County Alabama

(205) 670-6999 (Office)

pburns@shelbyal.com